**Premier Partner**

**Terra Firm**

* Terra Firm Earthquake Preparedness, Inc.  
  #301 – 260 Raymur Avenue  
  Vancouver, BC V6A 3K8  
  Canada  
  Phone: 604-254-3311  
  Fax: 604-254-3321  
  Web site: www.terrafirm.ca  
  Contact: Jay Lewis, President

**Principal Business:** Seismic Risk Mitigation  
**Year founded:** 1994  
**Number of employees:** 15  
**Annual Sales:** $1.7 Million

**Notable Seismic Projects:**  
Thirty-five British Columbia hospitals, BC Centre for Disease Control, Terasen Gas, University of British Columbia, Simon Fraser University, numerous office and commercial buildings.

**Reasons for involvement with MCEER:**  
As a small company doing technical work within a limited region, our association with MCEER gives us a window of opportunity to access state-of-the-art technology from experienced researchers working around the world.

**Company Narrative:**

Terra Firm specializes in the seismic risk mitigation of operational and functional components (OFCs) of new and existing buildings. All the necessary services required to assure the earthquake resilience of the nonstructural elements of a building is available from within Terra Firm. Management services include: business continuity planning, seismic risk assessments, project management, mitigation training programs and seismic purchasing policy development. Seismic engineering supplies an automated OFC mitigation engineering system drawing on a large library of existing plans, stock shop drawings and a complete documentation format. The Seismic Shop offers an array of versatile products designed for the realities of the worksite. Our installers have deep experience in the difficult and diverse environments found in boiler rooms, IT facilities and high level labs. With all seismic disciplines under one roof, our design roundtable can produce the highest performance systems at the lowest cost with the least disruption to the customers’ operations.

---

**Premier Partner**

**Weidlinger Associates, Inc.**

* Weidlinger Associates, Inc.  
  375 Hudson Street  
  New York, NY 10014  
  USA  
  Phone: 212-367-3080  
  Fax: 212-367-3003  
  Web site: www.wai.com  
  Contact: Mohammed Ettouney  
  **CEO:** Jeremy Isenberg  
  **Principal Business:** Consulting Engineers  
  **Year founded:** 1949  
  **Number of employees:** 250  
  **Other Offices:** Santa Monica and Los Altos, CA; Cambridge, MA; Cranbury, NJ; Washington, DC; Dunfermline, UK  
  **Annual Sales:** $32 Million

**Notable Seismic Projects:**  
New Bay Bridge, San Francisco-Oakland, CA  
New Hayden Planetarium, NYC, NY

**Reasons for involvement with MCEER:**  
Access to the MCEER bank of knowledge  
Joint Industry/Academic projects

**Company Narrative:**

For nearly half a century, Weidlinger Associates has stood for innovation in structural and civil engineering and applied mechanics. The firm serves architects, developers, contractors, high-tech manufacturers, and public agency heads who are under increasing pressure to build and restore facilities or bring products to market quickly at least cost. Innovative engineering to help clients achieve elegance with economy remains the fixed aim of the firm’s business.